

## 5.11 TACTICAL® OPENS 50TH COMPANY OWNED RETAIL STORE

The company launched its first company-owned retail store in 2014

**Irvine, Calif. (July 30, 2019)** – 5.11 Tactical<sup>®</sup>, the global innovator of tactical apparel and gear, is celebrating the grand opening of its 50<sup>th</sup> company owned retail store in Fort Bliss, Texas this week. The store marks the completion of an initiative established in 2014 to launch and expand company-owned retail stores across the country, aiming for 50 stores by the middle of this year.

"It used to be that you couldn't buy 5.11 pants unless you were training with a government agency," said 5.11's Co-Founder and CEO Francisco J. Morales. "Our retail stores are an ideal destination for people from all walks of life to come and experience 5.11 clothing, footwear and gear. Our products are specially engineered for first responders and the military to be functional, comfortable and durable, and through our 5.11 retail stores, everyday consumers can benefit similarly from the innovation we inject into our products."

The beginning of the brand's robust retail expansion came in 2017 and 2018, with an average of two store openings per month. The brand continued its momentum into 2019 with six store openings since January. An estimated 1-2 store openings per month are planned for the remainder of the year and into 2020.

"Opening our 50<sup>th</sup> store this week celebrates an ambitious and sustainable streak of retail expansion," said 5.11's Senior Vice President of Retail, Jeff Roberts. "5.11 stores offer professionals and consumers something beyond high-quality products to wear. The stores serve as a beacon for the first responder community and for the military, both active duty and veterans. Our *Always Be Ready Academy* offers the community free in-store classes in trauma care, self-defense, everyday carry, fitness and outdoor adventure. Our knowledgeable in-store staff, experts in their field, help bring 5.11's innovative, purpose-built gear to life." Roberts concludes, "We've found that even as shopping becomes more digitized than ever, people value and seek out the level of personal interaction our 5.11 stores offer."

With its roots in servicing the law enforcement, first responder and military communities, 5.11 Tactical prides itself on seeking out and hiring former servicemen and women and veterans whenever possible. Each retail location carries head-to-toe apparel and gear for men and women including pants, shorts, shirts, outerwear, footwear, packs and bags, headwear, load-bearing equipment and tactical accessories. To date, 5.11 owns retail stores in 24 states, with larger metropolitan areas serving as a hub for several stores. 5.11 Fort Bliss joins the ranks as 5.11's eighth store in Texas.



5.11 Store in Fort Bliss, TX

5.11 will host a public grand opening event at Freedom Crossing, 1611 Haan Rd, Fort Bliss, TX 79906, on Saturday, August 3<sup>rd</sup>, 2019. The military base will be open to civilians and the public is encouraged to attend. Commencements will begin at 9:30 a.m. with the National Anthem and a Door Breach Ceremony. The first 70 adults in line will receive a gift card valued up to \$511, and all visitors will enjoy 20 percent off storewide, a free 5.11<sup>®</sup> limited-edition patch with purchase, raffles and complimentary food and refreshments. The storewide discount will continue through Sunday, August 4<sup>th</sup>.

Following the grand opening, the 5.11 Tactical Fort Bliss, Texas store will be open Monday through Saturday from 10:00 a.m. to 8:00 p.m., and on Sunday from 11:00 a.m. to 6:00 p.m.

To find a store location near you, please visit <u>https://www.511tactical.com/store-locator</u>.

## About 5.11 Tactical

With offices around the globe, 5.11 works directly with end users to create purpose-built apparel, footwear and gear designed specifically to enhance the safety, accuracy, speed, and performance of tactical professionals and enthusiasts worldwide. 5.11 products exceed rigorous standards, which have allowed the brand to establish a reputation for innovation and authenticity, and become the premier choice for those who always have to be ready. 5.11 products can be purchased online, through authorized dealers and retailers, as well as at 5.11 company-owned retail stores.

Learn more about 5.11's best-selling tactical gear and accessories at <u>www.511tactical.com</u>. Find a full list of 5.11 company-owned retail stores at <u>https://www.511tactical.com/locations/</u>. Connect with 5.11 <u>on Facebook</u>, Twitter <u>@511Tactical</u> and on Instagram <u>@511Tactical</u> and #511tactical

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